DAVIES



Gregory G. Southam
Partner

Office
Toronto

Tel
416.367.6986

Email
gsoutham@dwpv.com

Expertise
Real Estate
Corporate
Capital Markets and Securities
Infrastructure

Bar Admissions
Ontario, 1998

> “Greg is intelligent, creative, authoritative and an extremely valuable resource on the most complex projects. He is a strong advocate but never loses sight of the ultimate goal, which is to create a win-win result.”
>
> Client – *Chambers Global*

In his two decades of practice, Greg has taken a lead role in some of the largest and most significant private-public partnership (PPP) and infrastructure projects in Canada and the United States. He has successfully guided projects across all transportation, rail, social/urban renewal, water/wastewater and alternative energy asset classes. Greg heads up the firm’s North American infrastructure/PPP practice and is one of the senior members in our commercial real estate group. He has worked on some of Canada’s largest office, development, construction, multi-family and hospitality sector transactions.

Greg is a former member of the firm’s Management Committee.

Representative Work

Aecon Infrastructure Ltd.

Acting for **Aecon Infrastructure Ltd.**, who is leading the first package of the Hamilton Transit Alliance in the civil and utilities portion of the Hamilton LRT construction project.

Amico Design Build Inc. and Sacyr Canada Inc.

Acted for **Amico Design Build Inc.** and **Sacyr Canada Inc.** as the construction joint venture to the Ontario Science Partners consortium of John Laing Limited, Sacyr Infrastructure Canada Inc. and Amico Major Projects Inc. in the successful $1.04 billion bid to design, build, finance and maintain the relocated Ontario Science Centre on a portion of Ontario Place in Toronto, Canada.

Plenary Americas LP

Acted for **Potrero Neighborhood Collective**, a Plenary Americas-led consortium, in its winning bid to design, build, finance and operate the Potrero Bus Yard Expansion project in San Francisco, California.

Canada Infrastructure Bank

Acted for **Canada Infrastructure Bank** in financing HTEC Hydrogen Technology & Energy Corporation to build and operate a hydrogen liquefaction facility in Vancouver; three gaseous hydrogen production facilities in Burnaby, Nanaimo, and Prince George; and 20 hydrogen fueling stations in Western Canada.

Dragados Canada, Inc. and Ledcor Canada

Acted for **SkyLink Guideway Partners**, a consortium consisting of Dragados Canada, Inc. and Ledcor Investments Inc., in their successful bid to design, build and finance the Surrey Langley SkyTrain Project – Guideway Contract in British Columbia.

Plenary-led consortium, Connect 6ix

Acted for the Plenary-led consortium, **Connect 6ix**, consisting of Plenary Americas,

DAVIES

Gregory G. Southam
Partner

Office
Toronto

Tel
416.367.6986

Email
gsoutham@dwpv.com

Astaldi Group, Hitach, WeBuild and Transdev, with its bid to design, build, finance, operate and maintain the **Ontario Line - Rolling Stock, System, Operations and Maintenance (RSSOM)** project. The RSSOM project is one of three P3 contracts to deliver the Ontario Line.

Ontario Transit Group

Acted for **Ontario Transit Group**, a consortium led by Ferrovial and Vinci, on its bid for the design, build and financing of the **Ontario Line Southern Civil, Stations and Tunnel** project. The Southern Civil project is one of three PPP contracts to deliver the Ontario Line.

DIF Capital Partners and Valley Fiber Limited

Acted as lead transaction counsel to **DIF Capital Partners** and **Valley Fiber Ltd.** in their investment together with Canada Infrastructure Bank in the $328-million Manitoba Fibre project, which involves the construction of 2,657 kilometres of mainline fibreoptic cabling, targeting 48,500 underserved households with dedicated fibre-to-the-home.

AECON Infrastructure Management Inc., Dragados Canada Inc. and Ghella Canada Ltd.

Acted for West End Connectors, which includes AECON Infrastructure Management Inc., Dragados Canada Inc. and Ghella Canada Ltd., in its successful C$729.2-million contract to design, build and finance the **Advance Tunnel phase of the Eglinton Crosstown West Extension** project.

Canada Infrastructure Bank

Acted for **Canada Infrastructure Bank** in its development of a first of its kind, flexible financing program for the Government of Canada's zero-emission buses initiative.

Enwave Energy Corporation

Acted for Enwave Energy Corporation as the successful proponent for **Syracuse University's steam station operations project**. Along with serving Syracuse University, the Steam Station serves the State University of New York College of Environmental Science and Forestry, SUNY Upstate Medical University, Syracuse VA Medical Center and Crouse Irving Memorial Hospital.

EAS Energy Partners

Acted for **EAS Energy Partners** (a consortium comprising Enwave, AECOM and Saunders Concessions), which have entered into a concession agreement with the National Western Center Authority for the construction, financing, operation and maintenance of a campus energy program for the National Western Center in Denver.

Alstom Transport Canada Inc.

Acted for **Alstom Transport Canada Inc.** in its role as maintenance subcontractor for the light rail extension to the Confederation Line, which is the first stage of the new light rail transit system in Ottawa, Ontario.

LA Gateway Partners

Acted for **LA Gateway Partners** in its approximately US$2-billion contract to design, build, finance, operate and maintain the Los Angeles International Airport (LAX) Consolidated Rent-A-Car Facility (ConRAC) development project. The development of the new facility will consolidate the operations of rental car agencies at LAX, which are currently spread across 23 separate properties surrounding the airport.

Gregory G. Southam
Partner

Office
Toronto

Tel
416.367.6986

Email
gsoutham@dwpv.com

Comprising 5.3 million square feet, the LAX ConRAC will be the largest ConRAC facility ever built.

Oakland Corridor Partners

Acted as transaction counsel to **Oakland Corridor Partners** team, comprising **John Laing Investments Limited**, **AECOM Capital, Inc.**, **Jay Dee Contractors, Inc.**, **Ajax Paving Industries, Inc.**, **Dan's Excavating, Inc.** and **C.A. Hull**, in its winning bid for the design, build, financing and maintenance of the third and final segment of the I-75 Modernization Project in Michigan.

Acciona-Led Consortium

Acted as transaction counsel for a consortium comprised of **Acciona Agua S.A**., **Acciona Agua Internacional, S.L.** and **Acciona Infrastructure Canada Inc**., in its winning bid of $525 million for the design, build and finance of the Lions Gate Wastewater Treatment Plant project. Davies acted as lead transaction counsel for the consortium, including in the negotiation of the project documents with the Greater Vancouver Sewerage & Drainage District, the design-build documentation with the design-build contractor and the financing agreements with the lenders.

Etobicoke Healthcare Partnership LP (Axium Infrastructure Inc. and DIF Management Canada Ltd.)

Acted as transaction counsel for **Etobicoke Healthcare Partnership LP (EHP)** in its winning bid for the approximately $330-million design, build, finance, operation and maintenance of the Etobicoke General Hospital Phase 1 Patient Tower Project. Funds managed by **Axium Infrastructure Inc.** and **DIF Management Canada Ltd.** are equity sponsors of EHP. Davies acted as lead transaction counsel for the consortium, including in the negotiation of the project documents with Infrastructure Ontario and William Osler Health System, the design-build documentation with the construction contractor, the operation and maintenance documentation with the service provider and the financing agreements with the lenders, as well as the shareholder arrangements between the equity investors.

TransEd Partners consortium

Acted for the **TransEd Partners consortium**, comprised of **Fengate Capital Management Ltd.**, **Bechtel Development Company, Inc.**, **EllisDon Capital Inc.** and **Bombardier Transportation Canada Inc.**, in its winning bid in excess of $1.8 billion for the design, build, finance, operation and maintenance of the City of Edmonton's Valley Line Light Rail Transit Project, which is the city's first public-private partnership project. The Valley Line is the largest single infrastructure project in Edmonton's history. Davies acted as lead transaction counsel for the consortium, including in the negotiation of the project documents with the City of Edmonton, the design-build documentation with the design-build contractor (which includes vehicles on this project), the operation and maintenance documentation with the O&M contractor and the financing agreements with the lenders, as well as the shareholder arrangements between the equity investors. The financing included $394-million senior long-term amortizing bonds with final maturity date of September 30, 2050 and a $200-million senior construction period credit facility.

Port City Water Partners consortium

Acted for the **Port City Water Partners consortium**, comprised of **Brookfield Financial Corp.**, **Acciona Agua International, S.L.** and **North America Construction (1993) Ltd.**, in its winning bid in excess of $200 million for the design,

Gregory G. Southam
Partner

Office
Toronto

Tel
416.367.6986

Email
gsoutham@dwpv.com

build, finance, operation and maintenance of the City of Saint John Safe Drinking Water project, which is the city's first public-private partnership project. Davies acted as lead transaction counsel for the consortium, including in the negotiation of the project documents with the City of Saint John, the design-build documentation with the design-build contractor, the operation and maintenance documentation with the O&M contractor, and the financing agreements with the lenders, as well as the shareholder arrangements between the equity investors.

Woodbourne Canada Partners III (CA) LP

Acting for **Woodbourne Canada Partners III (CA) LP** with its $180-million acquisition with Tridel Builders Inc. of the residential component of The Well from RioCan REIT, Allied Properties REIT and Diamondcorp.

Aecon Construction Group Inc., EllisDon Civil Ltd., SNC-Lavalin Construction and Dragados Canada Inc.

Acted for the design-build joint venture comprised of **Aecon Construction Group Inc.**, **EllisDon Civil Ltd.**, **SNC-Lavalin Construction** and **Dragados Canada Inc.**, in the winning bid with an aggregate total of $9.1 billion for the design, build, finance, operation and maintenance of the City of Toronto's Eglinton Crosstown Light Rail Transit Project. This project is the largest transit expansion in Toronto's history and will be one of the largest P3 projects in Canada when it is completed in 2021. Davies acted as lead transaction counsel for the design-build joint venture, including in the negotiation of risk allocation between equity, the design-build contractor, the lenders and the procuring agencies on construction-related issues, the design-build documentation with the equity investors and lenders, as well as the interface documentation with the operation and maintenance contractor.

Ivanhoé Cambridge Inc.

Acted for **Ivanhoé Cambridge** in connection with the sale of the Fairmont Hotel Vancouver in Vancouver, British Columbia.

Ivanhoé Cambridge Inc.

Acted for **Ivanhoé Cambridge** on the sale of the Fairmont Empress Hotel in Victoria, British Columbia.

Northleaf Mid-Market Infrastructure Partners

Acted for **Northleaf Mid-Market Infrastructure Partners** in connection with a series of subordinated loans made available to the consortium on the Colorado US 36 Express Lanes Project. The subordinated debt proceeds complement a US$60-million TIFIA loan from the U.S. Department of Transportation; a US$20-million tax-exempt private activity bond ("PABs") issue; US$2 million in net construction revenues; and a US$41-million capital contribution from the State of Colorado.

Ivanhoé Cambridge

Acted for **Ivanhoé Cambridge** in the sale of the Fairmont Château Laurier Hotel in Ottawa, Ontario.

Northleaf Capital Partners

Acted for **Northleaf Capital Partners** in connection with its acquisition of Sierra Yoyo Desan Road in British Columbia.

407 East Development Group (SNC-Lavalin Inc. and Cintra Infraestructuras S.A.U.)

Acted for **407 East Development Group**, a partnership formed by SNC-Lavalin Inc.

Gregory G. Southam
Partner

Office
Toronto

Tel
416.367.6986

Email
gsoutham@dwpv.com

and Cintra Infraestructuras S.A.U., in its winning bid for a 33.6-year DBFOM contract for the easterly extension of Highway 407 in Ontario and establishment of bank and short and long-term bond facilities for the financing of the project.

Meridiam Infrastructure, PCL Constructors Canada Inc. and Honeywell Limited (Access Justice St. Thomas)

Acted for **Access Justice St. Thomas**, a short-listed consortium of Meridiam Infrastructure, PCL Constructors Canada Inc. and Honeywell Limited, in relation to the design, construction, finance and operations of the St. Thomas Consolidated Courthouse project.

Fiera Capital Inc.

Acted for **Accès Santé CHUM**, a consortium including Fiera-Axium Infrastructure, Acciona S.A., HSBC Specialist Fund Management Limited, Pomerleau inc. and Verreault inc., which was short-listed to participate in a request for proposal from the Agence des partenariats public-privé du Québec and the Centre hospitalier de l'Université de Montréal ("CHUM") to design, build, finance and maintain the CHUM's new hospital centre. The CHUM is one of the largest university hospital centres to be procured in North America.

Macquarie Capital Markets Canada Ltd. and Hochtief PPP Solutions North America Inc.

Acted for the lenders to the **Rose City Parkway Group consortium** (with Macquarie, Hochtief, Aecon and Fengate as sponsors), which was short-listed to design, build, finance and maintain the Windsor-Essex Parkway in Ontario.

Fiera Axium Infrastructure and Meridiam Infrastructure Finance S.A.R.L.

Acted as lenders' counsel to **Fiera Axium Infrastructure** and **Meridiam Infrastructure Finance S.A.R.L.** in their bid for the Centre hospitalier de l'Université de Montréal (CHUM) Research Centre project.

Meridiam Infrastructure, Bouygues Travaux Publics and Transfield Services Ltd.

Acted for the Miami Access Tunnel consortium, comprised of **Meridiam Infrastructure, Bouygues Travaux Publics** and **Transfield Services Ltd.** for the design, build, finance, operation and maintenance of the US$1.3 billion greenfield Port of Miami Tunnel project. Davies also acted as lead counsel for the consortium on the financing of the Project, with the senior debt financing of US$340 million being provided through a club of 10 international banks and the subordinated debt financing of US$341 million being provided as a 35-year fixed rate loan by the United States Department of Transportation under the federal TIFIA (*Transportation Infrastructure Finance and Innovation Act of 1998*) program. This project was awarded the 2009 Global PPP Deal of the Year by *Project Finance* magazine and the 2009 Americas PPP Deal of the Year by each of *Project Finance International* and *Project Finance* magazine.

Birch Hill Equity Partners and TD Capital Group Ltd.

Acted for private equity firm **Birch Hill Equity Partners**, **TD Capital Group Ltd.** and the other principal shareholders of Lift Technologies Inc. in the sale of Lift Technologies to Calvi Holdings of Italy.

Cadim Inc.

DAVIES

Gregory G. Southam
Partner

Office
Toronto

Tel
416.367.6986

Email
gsoutham@dwpv.com

Acted for **Cadim Inc.** (a division of Caisse de dépôt et placement du Québec) in connection with its partnership arrangements with Westmont Hospitality Group and Cadbridge Investors LP, and acted for Cadbridge and InnVest REIT in connection with their joint negotiated takeover bid for Legacy Hotels REIT in a transaction valued at approximately $2.5 billion.

Access Justice Durham

Acted for **Access Justice Durham** (sponsored by Babcock & Brown, and including PCL Constructors and Johnson Controls), the successful consortium which entered into an agreement to design, build, finance and maintain the Durham Consolidated Courthouse, the first availability payment PPP relating to courthouses in North America and the first project to be completed by Infrastructure Ontario. This project received the 2007 CCPPP Award of Merit for Project Financing.

Woodbourne Investment Management

Acted for **Woodbourne Investment Management** on its provision of a $100-million financing of All Seniors Care Living Centres Inc.

Man Financial Inc.

Acted as Canadian counsel for **Man Financial Inc.** (now MF Global Ltd.), a global broker for exchange-traded futures and options, in its negotiated acquisition of the Canadian operations of Refco Group Ltd.

Access Roads Edmonton Ltd.

Acted for the successful consortium for the design, finance, build and operation of the Anthony Henday Drive Southeast Leg Ring Road in Edmonton, Alberta. The roadway will include eight interchanges, five flyovers, and two rail crossings, for a total of 29 bridge structures.

TrizecHahn Corporation and TrizecHahn Office Properties Ltd.

Acted for **TrizecHahn Corporation** and **TrizecHahn Office Properties Ltd.** in their disposition of the Canadian office portfolio for proceeds in excess of $3 billion.

Recognitions

Chambers Global
Projects: PPP and Infrastructure
Band 1

Chambers Canada
Projects: PPP and Infrastructure
Band 1

Chambers Canada
Real Estate: Ontario

IFLR1000
Project Finance
Market Leader

Legal 500 Canada
Infrastructure Projects
Hall of Fame

Lexpert 500 Cross Border
Project Finance

DAVIES

Gregory G. Southam
Partner

Office
Toronto

Tel
416.367.6986

Email
gsoutham@dwpv.com

Lexpert Special Edition
Energy; Infrastructure; M&A

Lexpert (CLLD)
Infrastructure Law; Project Finance
Most Frequently Recommended

Lexpert (CLLD)
Corporate Commercial Law

Best Lawyers Canada
Corporate Law; Project Finance Law; Real Estate Law

Expert Guides
Project Finance

External Engagements

In the News
Interview, *Lexpert Special Edition: Infrastructure***, "Government priorities – Ottawa looks to green and clean, provinces focus on public transit and roads"**
May 23, 2023
Read More

In the News
Interview, *Lexpert Special Edition: Infrastructure***, "Infrastructure market shifting to collaborative contracting as demand meets macroeconomic headwinds"**
May 13, 2024
Read More

Insights

Davies Lawyers Recognized by *Best Lawyers*
Sep 3, 2026

Lexpert Recognizes Davies' Energy Expertise
Aug 5, 2026

Lexpert Recognizes Davies' Infrastructure Expertise
May 6, 2026

Lexpert Recognizes Davies' M&A Expertise
Apr 15, 2026

Lexpert Affirms Davies' Position as a Leading Firm
Mar 17, 2026

Lexpert 500 Guide Recognizes Davies
Jan 14, 2026

Lexpert Special Edition Recognizes Davies' Expertise in Infrastructure
Apr 30, 2025

Twelve Davies Lawyers Recognized as Leaders in Infrastructure
Aug 6, 2021

Davies Achieves Highest Percentage of Band 1 Lawyer Rankings in *Chambers Global 2021*

DAVIES

Gregory G. Southam
Partner

Office
Toronto

Tel
416.367.6986

Email
gsoutham@dwpv.com

Feb 18, 2021

Education

University of Western Ontario, LLB, 1996
University of Western Ontario, BA, 1993

Bar Admissions

Ontario, 1998