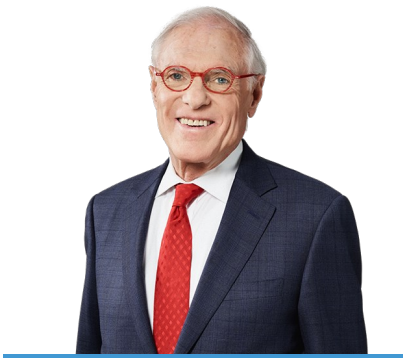
DAVIES



Peter Mendell
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Expertise
Corporate
Mergers and Acquisitions
Retail

Bar Admissions
Québec, 1969

Clients call on Peter particularly to lead their multijurisdictional and complex mandates, benefitting from his peerless international experience and his strategic mindset.

During his entire career, Peter has been a key adviser to clients around the world. His work focuses on major transactions for large international public and private companies, operating in a wide variety of sectors.

As a result of his dynamism, responsiveness and good judgment, Peter has developed strong business relationships in Europe, Asia and North and South America; he also chairs our China practice. Having worked on transactions involving more than 90 countries, Peter is exceptionally skilled at dealing with people from diverse cultures.

From 1991 to 2000, Peter was Managing Partner in Montréal and Co-Managing Partner of the firm's international offices in Beijing, Hong Kong, New York, Paris and Singapore.

REPRESENTATIVE WORK

Tata Chemicals Limited
Acted as Canadian counsel to India-based Tata Chemicals Limited in its acquisition of General Chemical Industrial Products Inc. in a transaction valued at US$1 billion, making Tata Chemicals one of the largest soda ash producers in the world.

Industrial and Commercial Bank of China Limited (ICBC)
Acted for Industrial and Commercial Bank of China Limited, a leading global bank headquartered in China, in its acquisition of The Bank of East Asia (Canada), a Canadian chartered bank.

Baosteel Resources International Co., Ltd.
Acted for Baosteel Resources International Co., Ltd., part of The Baosteel Group and one of the largest steel producers in China and worldwide, in connection with its investment in Noront Resources Ltd., by way of a private placement.

Amcor Limited
Acted for Australian packaging company Amcor Limited in regard to the acquisition from Schmalbach-Lubeca AG of its global plastic containers (PET) and closures businesses, in a transaction valued at 1.725 billion euros.

Amcor Limited
Acted for Amcor Limited in regard to the acquisition of Tobepal S.A. for an undisclosed purchase price.

Amcor Limited
Acted for Amcor Limited in the sale of its White Cap business in Europe, Asia, Brazil and the US to Silgan Holdings Inc. for a base price of $230 million.

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Amcor Limited
Acted for Amcor Limited in the sale of its polyethylene terephthalate (PET) packaging operation in six countries in Europe to La Seda de Barcelona S.A. in a transaction valued at 430 million euros.

Amcor Limited
Acted for Amcor Limited in connection with the purchase from Rexam Plc of Rexam's healthcare flexibles packaging operations for approximately $275 million.

Amcor Limited
Acted for Amcor Limited in its acquisition of Alcan Packaging operations from Rio Tinto plc in 31 countries for approximately US$2 billion. The acquisition enhances Amcor's position as one of the world's leading packaging companies.

Amcor Limited
Acted for Amcor Limited in regard to its sale of Amcor Limited's North American rigid plastic business to Printpak, Inc. and Plastipak Industries Inc.

Amcor Limited
Acted for Australian packaging company Amcor Limited and its U.S. and European affiliates to establish a joint venture with equipment manufacturer Sidel for the development, licensing and commercialization of Amcor's revolutionary LiquiForm bottling technology.

Amcor Limited
Acted for Amcor Limited in connection with its acquisition of Alusa, the largest flexible packaging business in South America, with operations in Chile, Argentina, Peru and Colombia.

Abitibi-Consolidated Inc.
Acted for Abitibi-Consolidated Inc. (now known as Resolute Forest Products) in connection with the establishment of a US$1.4-billion Singapore-based joint venture with Norske Skog of Norway and Hansol Corporation of South Korea and the related acquisition by the joint venture of two newsprint mills in South Korea, one in Thailand and one in China.

Abitibi-Consolidated Inc.
Acted for Abitibi-Consolidated Inc. (now known as Resolute Forest Products) in connection with its merger of equals with Bowater Incorporated to create a company with a combined enterprise value of US$8 billion.

Abitibi-Consolidated Inc.
Acted for Abitibi-Consolidated Inc. (now known as Resolute Forest Products) in connection with the sale of its shares in PanAsia Paper Company Pte Ltd. to Norske Skog in a transaction valued at US$600 million.

The Aldo Group Inc.
Acting for The Aldo Group Inc. in connection with its licensing and franchising operations in over 90 countries around the world

The Aldo Group Inc.
Acted for The Aldo Group Inc. in connection with the sale of its Little Burgundy

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division to a Canadian subsidiary of Genesco Inc., a U.S. public company.

Central National-Gottesman Inc.
Acted for Central National-Gottesman Inc., a global distributor of pulp, paper and forestry products, and its subsidiary Spicers Canada ULC in connection with the acquisition of the assets and business of Spicers Canada Limited, a distributor of fine paper, sign and display media, industrial packaging and graphic arts supplies, headquartered in Vaughan, Ontario and with locations across Canada, and the related financing with Bank of America, N.A. (Canada branch), as agent.

China Machinery Engineering Corporation
Acting for China Machinery Engineering Corporation in connection with its transaction with JD Developments for the Phillip Street, Waterloo Ontario student residence project.

CGI Group Inc.
Acted for CGI Group Inc. in regard to the creation of a jointly-owned information technology services company by CGI Group and Canada Post Corporation (estimated revenues of approximately $3.5 billion over 10 years).

Six Flags, Inc.
Acted for Six Flags, Inc. in regard to its acquisition of La Ronde Amusement Park in Montréal for an amount of $30 million and related commitment to invest an additional $90 million.

PPG Industries
Acted as Canadian counsel for PPG Industries in connection with its $1.05-billion acquisition of the North American architectural coatings business of AkzoNobel N.V.

Shareholders of MIP Inc. and M.I.P. Global Inc.
Acted for the shareholders of MIP Inc. in connection with the sale to Banyan Capital Partners of a majority interest in MIP Inc., a manufacturer and distributor of textile and related products for the health care industry in North America, Europe, South America, Australia and Asia. In addition to its Canadian operations, the acquired business of MIP includes subsidiaries in Germany, the UK, China and Peru.

CryoCath Technologies Inc.
Acted for CryoCath Technologies Inc. in its acquisition of Endocare, Inc.'s cardiac-related product manufacturing operations and related intellectual property.

r2p GmbH
Acted for r2p GmbH, a leading Germany-based international smart public transportation technology company, in its acquisition of T.G. Baker Americas Inc. and Intelligent Passenger Solutions Inc., two Ontario-based companies specializing in supplying scalable and integrated passenger information systems for transit operators.

Tryg A/S
Acted as Canadian counsel to Tryg A/S in connection with its £7.2-billion joint bid with Intact Financial Corporation to acquire RSA Insurance Group plc.

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Seikagaku Corporation
Acted for Seikagaku Corporation, a Tokyo-based public company in its acquisition of all the outstanding shares of Dalton Chemicals Laboratories, Inc., a leading North American pharmaceutical organization providing integrated drug discovery, development, and manufacturing services.

Teneo
Acted for Teneo in its acquisition of Hatley Strategy Advisors, a leading strategic communications and corporate advisory firm based in Montréal, Canada.

BGH Capital
Acted as Canadian counsel to BGH Capital, a private equity firm based in Australia, in its A$2.1-billion acquisition of Navitas Limited, an educational services provider with operations in Canada.

RELX Group plc
Acted for an affiliate of Elsevier, part of the RELX Group, a global provider of information and analytics for professional and business customers across industries, in its acquisition of Science-Metrix Inc., which specializes in research evaluation and bibliometric analysis.

Resolute Forest Products Inc.
Acted for Resolute Forest Products Inc. in its acquisition of the 49% equity interest held by the New York Times Company in Donohue Malbaie Inc. for a cash purchase price of $20 million. Resolute already owned 51% of the shares of Donohue Malbaie.

PJT Partners LP
Acted as Canadian counsel to PJT Partners LP, the financial adviser to Lions Gate Entertainment Corp., in connection with the US$4.4-billion merger of Lions Gate with Starz.

Export-Import Bank of China
Acting for the Export-Import Bank of China in connection with the financing of the acquisition of Alter NRG Corp. by Harvest International New Energy, Co., Ltd.

Royal Greenland Seafood A/S
Acted for Royal Greenland Seafood A/S in connection with its investment in Canadian seafood producer Quin-Sea Fisheries Limited.

The MANN+HUMMEL Group
Acted as Canadian counsel to The MANN+HUMMEL Group of Ludwigsburg, Germany, in connection with its acquisition of the global filtration operations (excluding the South American operations) of Affinia Group for a purchase price of approximately US$1.335 billion (US$513 million for the equity and the assumption of US$822 million of debt).

TransMontaigne Inc.
Acted as Canadian counsel to TransMontaigne Inc., a US oil pipeline and terminal company, in connection with the sale of Canterm Canadian Terminals Inc., a company with two distribution terminals for the storage and handling of refined products in Montréal and Québec City, to Royal Vopak, the world's largest

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independent liquid bulk tank storage service by capacity.

HRT Participacoes em Petróleo S.A.
Acted for HRT Participacoes em Petróleo S.A., one of the largest independent oil and gas exploration and production companies in Brazil, in connection with its Canadian corporate, securities and other regulatory matters.

RECOGNITIONS

Lexpert Special Edition: Finance and M&A

The Best Lawyers in Canada—Corporate Law; Mergers and Acquisitions

EDUCATION

Faculté de droit, Université de Montréal, LLB
McGill University, BA

PROFESSIONAL AFFILIATIONS

International Bar Association
American Bar Association
Canadian Bar Association

BOARD MEMBERSHIPS

The Aldo Group Inc.
Théâtre Lac-Brome

COMMUNITY INVOLVEMENT

ConCuerda, a Canadian non-profit organization devoted to helping disadvantaged youth orchestras in developing countries
PROCURE, a Canadian non-profit devoted to research regarding prostate cancer