



Ioana Hancas

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Expertise

Commercial Real Estate
Corporate

Bar Admissions

Ontario, 2011

Ioana brings commercial insight and problem-solving skills to a wide variety of complex transactions.

Ioana advises on large commercial real estate transactions, including acquisitions, dispositions and leasing. She counsels clients on share and asset purchases, renewable energy project financings and other debt financing transactions.

Ioana's clients include large Canadian pension funds, REITS, and leading financial services companies, who value her responsiveness and attention to detail.

REPRESENTATIVE WORK

Business Development Bank of Canada

Acted for Business Development Bank of Canada in relation to the restructuring proceedings of Forex Inc. et al. under the *Companies' Creditors Arrangement Act*.

Manulife

Acted for Manulife Financial Corporation on the financing of battery energy storage systems to be installed at three existing solar power projects in southern Alberta (Concord's Coaldale, Monarch and Vulcan properties).

Axiom Infrastructure

Acted for Axiom Infrastructure Inc. in connection with the acquisition from Copenhagen Infrastructure Partners of the Travers Solar Project located in Vulcan County, Alberta. Situated on approximately 3,330 acres of land, the project has a total nameplate capacity of 465 MW, making it the largest solar project in Canada at the time of closing.

Interfor Corporation

Acted for Interfor Corporation in its acquisition for over C\$325-million of 100% of the equity interests of Kilmer Group-backed Chaleur Forest Products entities.

Waste Management Inc.

Acted as Canadian counsel to Waste Management Inc., one of the leading residential waste and recycling companies in North America, in its sale of certain assets in Canada to GFL Environmental Inc.

The Manufacturers Life Insurance Company

Acted for The Manufacturers Life Insurance Company in the establishment of credit facilities to finance a portfolio of solar projects in Alberta.

Spruce Partners Inc.

Acting for Spruce Partners Inc. in its formation of a development general partnership with Amico Properties Inc. and Amica Senior Lifestyles Trust and the acquisition by the general partnership of a real estate property in Burlington, Ontario.

DAVIES

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Alimentation Couche-Tard Inc.

Acting for Alimentation Couche-Tard Inc. in the strategic disposition of its operating gas station sites operating under the banners Circle K and Couche-Tard in prime locations in Ontario and Québec.

StorageMart

Acted as lead counsel for StorageMart with the secured refinancing of its Canadian portfolio of 67 self-storage facilities in British Columbia, Alberta, Saskatchewan, Ontario and Québec.

Oakland Corridor Partners

Acted as transaction counsel to Oakland Corridor Partners team, comprising John Laing Investments Limited, AECOM Capital, Inc., Jay Dee Contractors, Inc., Ajax Paving Industries, Inc., Dan's Excavating, Inc. and C.A. Hull, in its winning bid for the design, build, financing and maintenance of the third and final segment of the I-75 Modernization Project in Michigan.

RECOGNITIONS

The Best Lawyers in Canada—Real Estate Law

EDUCATION

University of Toronto, JD, 2010

University of Toronto, BA (Hons) (International Relations), 2007