



## Andrea L. Dupuis

Partner

### Office

Montréal

### Tel

514.841.6468

### Email

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### Expertise

Mergers and Acquisitions  
Private Equity  
Corporate  
Fund Formation

### Bar Admissions

Québec, 2014

Andrea provides thoughtful and practical advice to clients on a wide spectrum of corporate matters and transactions.

Clients spanning a range of industry sectors turn to Andrea to assist with public and private mergers and acquisitions, fund formations, private equity investment transactions and corporate reorganizations, in Canada and abroad.

For a period of three months in 2018, Andrea was seconded to the legal department of one of Canada's largest institutional investors, where she acted on a number of private equity investments.

### REPRESENTATIVE WORK

#### **MacKinnon, Bennett & Co.**

Acted for MacKinnon, Bennett & Co. in the formation of MKB Partners Fund III, a private equity fund that invests in the energy, mobility, built environment and related industrial sectors of the energy transition.

#### **Alfar Capital Partners**

Acted for Alfar Capital Partners in the formation and fundraising of its second private equity fund, Alfar Capital Partners II, L.P., that invests in a diversified portfolio of companies in various business sectors in the Provinces of Québec and Ontario.

#### **MacKinnon, Bennett & Co. and Idealist Capital**

Acted for co-investors MacKinnon, Bennett & Co. and Idealist Capital in their growth capital equity investment in XNRGY Climate Systems, a leader in the design and manufacturing of energy efficient commercial HVAC systems.

#### **Coriel Capital Inc.**

Acting for Coriel Capital Inc., a women-owned ultra-high-net-worth wealth management firm based in Montreal, in its sale to CI Financial Group.

#### **Investissement Québec, Fondation, Teralys and Fonds de solidarité (FTQ)**

Acted for Fondation, Investissement Québec, Teralys and Fonds de solidarité (FTQ) as institutional investors in their investment in a venture capital fund designed to support Québec companies that rely on innovation to succeed in global markets.

#### **Sport Maska Inc.**

Acted for Sport Maska Inc., a portfolio company of Birch Hill Equity Partners and owner of CCM Hockey, in its acquisition of Tournament Sports Marketing Inc.

#### **Sobeys Inc.**

Acted for Sobeys Inc. in the acquisition of a majority interest in Ricardo Media Inc. and in connection with the related shareholders, use of intellectual property and employment arrangements.

# DAVIES

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### **Grimco Canada, Inc**

Acted for Grimco Canada, Inc., a national wholesale sign supply manufacturer and distributor, in its acquisition of Cobalt Graphics Distribution, a division of Cansel Survey Equipment, Inc.

### **iNovia Capital Inc.**

Acted for iNovia Capital Inc. in connection with Canadian travel startup Hopper Inc.'s US\$170-million Series F financing round with Capital One, GS Growth, iNovia Capital Inc., WestCap Group and Citi Ventures.

### **Boreal Ventures**

Acted for Boreal Ventures in the creation of the first venture capital fund dedicated to high-tech ("deep tech") companies in Québec, in partnership with Centech, a Montréal-based incubator specializing in technology. The fund's initial limited partners include the Government of Québec through Investissement Québec, Teralys Capital, Desjardins Capital, BDC Capital, Hewitt Group and École de technologie supérieure.

## **RECOGNITIONS**

*Lexpert Special Edition: Finance and M&A*

*The Canadian Legal Lexpert Directory—Corporate Commercial Law; Mergers and Acquisitions; Private Equity*

## **EDUCATION**

Université de Montréal, LLB, 2013