



Sébastien Thériault

Partner

Office

Montréal

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Expertise

Mergers and Acquisitions

Fund Formation

Commercial Real Estate

Finance

Private Equity

Energy

Bar Admissions

Québec, 1997

Sébastien works in close partnership with domestic and international clients to provide business-minded and creative solutions for their merger and acquisition, private equity and financing matters.

He advises on complex and high-profile cross-border and domestic mergers and acquisitions, joint ventures, investments and financing matters for a wide variety of clients, including private and public companies, and private equity and venture capital funds. Clients across diverse industries, such as retail, manufacturing, energy and clean technology, turn to him for his practical and business-minded advice.

Sébastien regularly advises clients on fund formation and private equity investment transactions in Canada and abroad. Institutional and strategic investors can rely on Sébastien's wealth of knowledge and good sense of market trends.

Sébastien also has particular expertise in working with clients through all stages of their real estate transactions, from negotiation to financing. He acts as lead counsel on a number of significant financing transactions, including acquisition, asset-based, mezzanine, project and real estate financing and cross-border syndicated facilities. He has acted as key adviser in a number of transformative REIT transactions.

REPRESENTATIVE WORK

MKB Equity Partners Inc.

Acted for MKB Equity Partners Inc. in the formation of MKB Partners Fund III, a private equity fund that invests in the energy, mobility, built environment and related industrial sectors of the energy transition.

Alfar Capital Management GP Inc.

Acted for Alfar Capital Management GP Inc. in the formation and fundraising of its second private equity fund, Alfar Capital Partners II, L.P., that invests in a diversified portfolio of companies in various business sectors in the Provinces of Québec and Ontario.

Burgundy Diamond Mines Limited

Acted for Burgundy Diamond Mines Limited (BDM) in its US\$136-million acquisition of Arctic Canadian Diamond Company Limited, including the world-class Ekati Diamond Mine in Canada's Northwest Territories, and Arctic Canadian Diamond Marketing N.V. Upon closing, BDM became one of the largest listed diamond companies globally.

The Canada Life Assurance Company

Acted for The Canada Life Assurance Company in the establishment of credit facilities to finance the operations of Intragas Limited Partnership.

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Alimentation Couche-Tard Inc.

Acted for Alimentation Couche-Tard Inc. both in its acquisition of Cape D'Or Holdings Limited and Barrington Terminals Limited, which operate an independent convenience store and fuel network in Atlantic Canada under the Esso, Wilsons Gas Stops and Go! Store brands, and in connection with obtaining the Canadian Competition Bureau's approval for the transaction. Also acted for Alimentation Couche-Tard Inc. in the divestiture of 52 retail and fuel locations to Harnois Énergies.

Triptyq Capital Fund I, L.P.

Acted for Triptyq Capital Fund I, L.P. in connection with the first closing of its fund, thereby concluding a fundraising of \$40 million. The fund's objective is to invest at the seed stage of innovative companies in the creative technologies and entertainment 4.0 sector, mainly in Québec.

Immobilier Carbonleo Inc.

Acted for Société en commandite BB, Nouveau DIX30 II S.E.C. and Immobilier Carbonleo Inc. in the acquisition and financing of a 50% interest in Quartier DIX30 and the transfer of its management to Immobilier Carbonleo Inc.

W Investments Group Inc.

Acted for W Investments in connection with the final closing of its second fund, W Investments Group II L.P., thereby concluding a fundraising of \$150 million, including \$125 million from private investors and Québec entrepreneurs. The fund acquires minority positions in both technology and traditional companies and invests in real estate developments.

Cominar REIT

Acted for Cominar REIT, one of Canada's largest diversified real estate investment trusts and the largest commercial property owner in Québec, in its C\$5.7-billion sale to Iris Acquisition II LP, which is an entity created by a consortium led by Canderel Real Estate Property Inc., one of Canada's largest privately held real estate companies.

Cogir Immobilier

Acted for Cogir in the establishment of Cogir Real Estate Investment Fund, its new open-ended real estate investment fund, and the first capital raise thereunder.

RECOGNITIONS

IFLR1000: The Guide to the World's Leading Financial Law Firms—Banking; Capital Markets: Debt; Investment Funds

Lexpert Special Edition: Energy

Lexpert Special Edition: Finance and M&A

The Canadian Legal Lexpert Directory—Corporate Commercial Law; Corporate Mid-Market; Investment Funds and Asset Management: Investment Funds; Private Equity

The Best Lawyers in Canada—Banking and Finance Law; Energy Law (Lawyer of

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the Year 2018, Montréal); Leveraged Buyouts and Private Equity Law; Mergers and Acquisitions; Private Funds Law (Lawyer of the Year 2020 and 2023, Montréal); Real Estate Law; Venture Capital Law

Who's Who Legal: Private Funds—Formation; Regulatory; *Who's Who Legal: Canada*—Private Funds

EDUCATION

Université de Montréal, LLB, 1996

BOARD MEMBERSHIPS

Écotech Québec, director and secretary