



Sébastien Thériault

Partner

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Expertise

Mergers and Acquisitions

Fund Formation

Commercial Real Estate

Finance

Private Equity

Energy

Bar Admissions

Québec, 1997

Sébastien works in close partnership with domestic and international clients to provide business-minded and creative solutions for their merger and acquisition, private equity and financing matters.

He advises on complex and high-profile cross-border and domestic mergers and acquisitions, joint ventures, investments and financing matters for a wide variety of clients, including private and public companies, and private equity and venture capital funds. Clients across diverse industries, such as retail, manufacturing, energy and clean technology, turn to him for his practical and business-minded advice.

Sébastien regularly advises clients on fund formation and private equity investment transactions in Canada and abroad. Institutional and strategic investors can rely on Sébastien's wealth of knowledge and good sense of market trends.

Sébastien also has particular expertise in working with clients through all stages of their real estate transactions, from negotiation to financing. He acts as lead counsel on a number of significant financing transactions, including acquisition, asset-based, mezzanine, project and real estate financing and cross-border syndicated facilities. He has acted as key adviser in a number of transformative REIT transactions.

REPRESENTATIVE WORK

Phoenix Partners Management Inc.

Acted for Phoenix Partners Management Inc. in (i) its acquisition of Ferti Technologies Inc., a blender of specialty fertilizers with facilities and operations located in Canada and the United States, and (ii) its sale, and subsequent lease-back, of five properties located in both Canada and the U.S.

Novacap Management Inc.

Acted for Novacap Management Inc. in the formation of US\$1-billion Novacap Digital Infrastructure Fund I, L.P., first fund dedicated to digital infrastructure.

Phoenix Partners Management Inc.

Acted for Phoenix Partners Management Inc. in its acquisition of Launchlife International Inc., a leading franchisor of education platforms and brands, with franchisees located in Canada, the United States and the United Kingdom.

Novacap Management Inc.

Acted for Novacap, a leading Canadian private equity firm, in connection with the rollover of its investment in the approximately \$6.3-billion privatization of Nuvei Corporation to a new continuation vehicle and other Novacap funds.

MacKinnon, Bennett & Co.

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Acted for MacKinnon, Bennett & Co. in the formation of MKB Partners Fund III, a private equity fund that invests in the energy, mobility, built environment and related industrial sectors of the energy transition.

Alfar Capital Partners

Acted for Alfar Capital Partners in the formation and fundraising of its second private equity fund, Alfar Capital Partners II, L.P., that invests in a diversified portfolio of companies in various business sectors in the Provinces of Québec and Ontario.

Burgundy Diamond Mines Limited

Acted for Burgundy Diamond Mines Limited (BDM) in its US\$136-million acquisition of Arctic Canadian Diamond Company Limited, including the world-class Ekati Diamond Mine in Canada's Northwest Territories, and Arctic Canadian Diamond Marketing N.V. Upon closing, BDM became one of the largest listed diamond companies globally.

The Canada Life Assurance Company

Acted for The Canada Life Assurance Company in the establishment of credit facilities to finance the operations of Intragas Limited Partnership.

Alimentation Couche-Tard Inc.

Acted for Alimentation Couche-Tard Inc. both in its acquisition of Cape D'Or Holdings Limited and Barrington Terminals Limited, which operate an independent convenience store and fuel network in Atlantic Canada under the Esso, Wilsons Gas Stops and Go! Store brands, and in connection with obtaining the Canadian Competition Bureau's approval for the transaction. Also acted for Alimentation Couche-Tard Inc. in the divestiture of 52 retail and fuel locations to Harnois Énergies.

Triptyq Capital Fund I, L.P.

Acted for Triptyq Capital Fund I, L.P. in connection with the first closing of its fund, thereby concluding a fundraising of \$40 million. The fund's objective is to invest at the seed stage of innovative companies in the creative technologies and entertainment 4.0 sector, mainly in Québec.

RECOGNITIONS

Chambers Canada: Canada's Leading Lawyers for Business—Investment Funds: Fund Formation

IFLR1000: The Guide to the World's Leading Financial Law Firms—Banking; Capital Markets: Debt; Investment Funds

Lexpert Special Edition: Energy and Mining

Lexpert Special Edition: Finance and M&A

The Canadian Legal Lexpert Directory—Corporate Commercial Law; Corporate Mid-Market; Investment Funds and Asset Management: Investment Funds; Private Equity

The Best Lawyers in Canada—Banking and Finance Law; Energy Law (Lawyer of the Year 2018, Montréal); Leveraged Buyouts and Private Equity Law; Mergers

DAVIES

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and Acquisitions; Private Funds Law (Lawyer of the Year 2020, 2023 and 2025, Montréal); Real Estate Law; Venture Capital Law

Who's Who Legal: Private Funds—Formation; Regulatory; *Who's Who Legal: Canada*—Private Funds

EDUCATION

Université de Montréal, LLB, 1996