



Mark Katz

Partner

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Expertise

Competition, Antitrust and Foreign Investment Investigations and White Collar Defence
Advertising, Marketing and Distribution
Retail

Bar Admissions

Ontario, 1989

“An excellent lawyer at the top of the game. Very highly regarded...He’s very much in the spotlight.”

Chambers Global

Mark counsels clients – in Canada and internationally – on mergers and acquisitions, criminal cartel investigations, joint ventures, abuse of dominance, distribution and pricing practices, misleading advertising and compliance. He also advises clients on the regulation of foreign investments and ownership in Canada, including under the *Investment Canada Act*.

Clients appreciate Mark’s calm demeanour, his straightforward and personable approach and his common-sense advice on competition and foreign investment matters.

Mark is actively involved in the Canadian and American Bar Associations and writes and speaks frequently on Canadian competition and foreign investment review laws. Mark is also the co-author of *The Competition Law Guide for Trade Associations in Canada*.

REPRESENTATIVE WORK

Phoenix Partners Management Inc.

Acted for Phoenix Partners Management Inc. in its acquisition of Launchlife International Inc., a leading franchisor of education platforms and brands, with franchisees located in Canada, the United States and the United Kingdom.

Bureau Veritas

Acted for Bureau Veritas with the EUR\$360-million sale of its food testing business to Mérieux NutriSciences.

Amcor Rigid Plastics USA, Inc.

Acted for Amcor Rigid Plastics USA, Inc. in the sale of its 50% interest in Bericap North America, a 50/50 joint venture between Amcor and Germany-based Bericap Holding GmbH that manufactures closures for beverage, food and industrial end markets in the U.S., Canada and Mexico.

PPG Industries Inc.

Acted as Canadian counsel to PPG Industries Inc. in the US\$550-million sale of 100% of its architectural coatings business in the U.S. and Canada to American Industrial Partners.

Advance Auto Parts, Inc.

Acted as Canadian counsel to Advance Auto Parts, Inc. in its US\$1.5-billion sale of Worldpac, Inc., a wholesale distributor of quality aftermarket replacement automotive parts, to The Carlyle Group Inc.

Outfront Media Inc.

Acted as Canadian counsel to OUTFRONT Media Inc. in the C\$410-million sale of its Canadian outdoor advertising business to Bell Media, a wholly-owned subsidiary of BCE.

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Direct Travel, Inc.

Acted as Canadian counsel to Direct Travel, Inc., in its sale to a group of investors, including Durable Capital Partners, Madrona Ventures, Top Tier Capital Partners, and Blackstone Credit & Insurance, led by Steve Singh.

Wolseley Canada Inc.

Acted for Wolseley Canada Inc., the leading wholesale distributor to plumbing, HVAC/R, waterworks and industrial markets in Canada, in its acquisition of Yorkwest Plumbing Supply Inc., a distributor of building and industrial products in the greater Toronto area.

Vance Street Capital LLC

Acted for Vance Street Capital, a Los Angeles private equity fund, in the sale of Terra Insights, a Vancouver-based geotechnical, structural and geospatial monitoring company, to Orica for cash consideration of C\$505 million.

Mondi plc

Acted for Mondi plc, a global leader in the production of sustainable packaging and paper, in its acquisition of the Hinton Pulp mill from West Fraser Timber Co. Ltd. (West Fraser) and its long-term partnership with West Fraser to access local, high-quality fibre from well-established wood basket, as well as with Mondi plc's plans to invest €400 million in the expansion of Hinton.

Viking Global Investors LP

Acted for funds affiliated with Viking Global Investors LP in connection with Valsoft Corporation Inc.'s note issuance in an initial aggregate amount of US\$170-million to Coatue Management and funds affiliated with Viking Global Investors LP.

RelationShop Inc.

Acted as Canadian counsel for RelationShop Inc. in its acquisition of all of the issued and outstanding shares of Mercatus Technologies, a leading provider of eCommerce solutions for regional grocers and independents.

Ember Infrastructure Management, LP

Acted for funds managed by Ember Infrastructure Management, LP, a New York-based private equity firm, in its \$395-million acquisition of H2O Innovation Inc., a TSX-listed company, by way of statutory plan of arrangement under the *Canada Business Corporations Act*, and the associated rollover of shares by Investissement Québec, Caisse de dépôt et placement du Québec and management.

Design World LLC d/b/a WTW Media, LLC

Acted as Canadian counsel to Design World LLC d/b/a WTW Media, LLC, a Mountaingate Capital portfolio company, in its acquisition via a wholly owned Canadian subsidiary of substantially all the assets of Engineering.com Incorporated, a media website operator focused on engineering related content.

Mountaingate Capital

Acted for Mountaingate Capital Management II, L.P. in its strategic investment in Bond Brand Loyalty Group, a leading marketing, customer experience and loyalty software management group.

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Apotex Pharmaceutical Holdings Inc.

Acted as lead transaction and tax counsel to Apotex Pharmaceutical Holdings Inc., a global pharmaceutical company that produces high-quality affordable medicine, in its sale to SK Capital Partners.

GreenV B.V.

Acted for Green V B.V. in its acquisition of JV Energy Solutions Inc., a provider of customer-specific heating, electrical engineering and insulation for the greenhouse horticulture industry.

Cordis-X

Acted for Cordis-X, the lead investor in the C\$34-million Series A funding round by Puzzle Medical Devices Inc., a medical device company specializing in the development of a minimally invasive long-term hemodynamic transcatheter pump.

HID Global Corporation

Acted for HID Global, a subsidiary of Swedish conglomerate Assa Abloy, in its acquisition of Vancouver-based Guard RFID Solutions, a manufacturer of real-time location systems used in healthcare environments.

LKQ Corporation

Acted as Canadian counsel to LKQ Corporation in its C\$2.8-billion acquisition of Uni-Select Inc.

EcoPro BM

Acting for Korea-based EcoPro BM in its C\$1.2-billion joint venture with Ford and SK On to build a cathode manufacturing facility to produce electric vehicle (EVs) battery materials in Bécancour, Quebec.

Interfor Corporation

Acted for Interfor Corporation in its acquisition for over C\$325-million of 100% of the equity interests of Kilmer Group-backed Chaleur Forest Products entities.

Vance Street Capital

Acted for Vance Street Capital, a U.S. private equity firm, and its portfolio company Terra Insights, in its acquisition of NavStar, a Vancouver-based global leader in monitoring technology for automated detection of movement on slopes and structures.

ENGIE

Acted as Canadian regulatory counsel to ENGIE in the EUR7.1-billion sale of its global multi-technical services division, EQUANS, to Bouygues.

Vance Street Capital

Acted for Vance Street Capital, a Los Angeles-based private equity firm, and its portfolio company Polara Enterprises, in their acquisition of Carmanah Technologies, a Vancouver-based leading provider of solar LED pedestrian and traffic safety technology.

Cominar REIT

Acted for Cominar REIT, one of Canada's largest diversified real estate investment trusts and the largest commercial property owner in Québec, in its

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C\$5.7-billion sale to Iris Acquisition II LP, which is an entity created by a consortium led by Canderel Real Estate Property Inc., one of Canada's largest privately held real estate companies.

Viking Global Investors LP

Acted for funds affiliated with Viking Global Investors LP in their acquisition of a minority stake in Valsoft Corporation Inc., whose business involves the acquisition and growth of vertical software businesses that provide mission-critical solutions to their clients.

The Sherwin-Williams Company

Acted for The Sherwin-Williams Company, a global leader in the coatings industry, in its acquisition of AquaSurTech, which primarily manufactures and distributes industrial coatings and related products.

Thales Group

Acting as Canadian regulatory counsel to Thales Group in the EUR1.66-billion sale of its Ground Transportation Systems Global Business Unit to Hitachi Rail.

Ali Holding S.r.l.

Acted as Canadian regulatory counsel to Ali Holding S.r.l. in its US\$3.5-billion merger with Welbilt, Inc.

Interfor Corporation

Acted for Interfor Corporation in its \$490-million acquisition of 100% of the equity interests of Kelso & Company-backed EACOM Timber Corporation.

Kansas City Southern

Acted as Canadian counsel to Kansas City Southern in its transformative US\$31-billion merger with Canada Pacific Railway to create the first U.S.-Mexico-Canada rail network.

CDW LLC

Acted as Canadian counsel for CDW LLC in its acquisition of Sirius Computer Solutions, Inc., for a purchase price of US\$2.5 billion.

Blackstone Infrastructure Partners L.P.

Acted as Canadian counsel to Blackstone Infrastructure Partners L.P. in its acquisition of the majority interest of Carrix, Inc., one of the world's largest marine-terminal operators.

Danone

Acted as Canadian counsel to Danone, a leading French multi-local food and beverage company, in the sale of Vega, the North American plant-based nutritional products brand, to funds managed by WM Partners, a U.S.-based private equity investment firm focused on the health and wellness industry.

Alexion Pharmaceuticals Inc.

Acted as Canadian competition counsel for Alexion Pharmaceuticals Inc., a global biopharmaceutical company focused on rare disorders therapies, in its US\$39-billion acquisition by AstraZeneca plc, a UK-based biopharmaceutical company focused on prescription medicines.

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RST Instruments Ltd. and Measurand Instruments Inc.

Acted for Vance Street Capital LLC, a Los Angeles-based private equity firm, and its portfolio companies RST Instruments Ltd. and Measurand Instruments Inc., in their acquisition of 3v Geomatics Inc., a world leader in the use of radar satellite images to detect and measure ground and infrastructure displacement across large areas.

Bentley Systems, Incorporated

Acted for Bentley Systems, Incorporated, in its acquisition of Seequent Holdings Limited, a global leader in 3D modelling software for the geosciences, for US\$1.05 billion.

Medline Industries, Inc.

Acted as Canadian regulatory counsel to Medline Industries, Inc., the largest U.S.-based privately held manufacturer and distributor of healthcare supplies with 2020 revenue of US\$17.5 billion, in an investment by a private equity consortium comprising funds managed by Blackstone, Carlyle and Hellman & Friedman.

Grimco Canada, Inc

Acted for Grimco Canada, Inc., a national wholesale sign supply manufacturer and distributor, in its acquisition of Cobalt Graphics Distribution, a division of Cansel Survey Equipment, Inc.

WESCO International Inc.

Acted for WESCO International Inc. in the sale of its legacy WESCO Datacom business in Canada to Guillevin International, a Canadian distributor of industrial products.

WESCO International Inc.

Acted for WESCO International Inc. in the sale of its legacy WESCO Utility business in Canada to Rexel Canada, a wholly owned subsidiary of France's Rexel Group.

Hillrom

Acting as Canadian competition counsel to Hillrom, a global medical technology leader, in its proposed US\$10.5-billion sale to Baxter International Inc., a leading global medical products company.

Mohawk Industries Inc.

Acting for Mohawk Industries Inc. in defence of a proposed class action in Ontario alleging anti-competitive conduct in the condominium refurbishment industry.

S&P Global Inc.

Acted for S&P Global Inc. on Canadian regulatory matters in connection with its US\$44-billion all-stock merger with IHS Markit.

Tryg A/S

Acted as Canadian counsel to Tryg A/S in connection with its £7.2-billion joint bid with Intact Financial Corporation to acquire RSA Insurance Group plc.

Foundation Building Materials, Inc. and Lone Star Funds

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Acted for Foundation Building Materials, Inc. (FBM) and Lone Star Funds (LSF) in the US\$1.37-billion acquisition of all outstanding FBM shares by an affiliate of American Securities LLC.

Xplornet Communications Inc.

Acted for Xplornet Communications Inc., a portfolio company of Stonepeak Infrastructure Partners and Canada's leading rural broadband provider, in its acquisition of Corridor Communications Inc., which operates CCI Wireless., a provider of broadband solutions to rural homes in Alberta, along with enterprise clients across western Canada.

Meggitt plc

Acted as Canadian counsel to Meggitt PLC, a U.K.-listed maker of components and sub-systems for the aerospace, defence and selected energy markets, in the US\$146-million sale of its U.S. subsidiary, Meggitt Training Systems, to private equity firm Pine Island Capital Partners LLC.

McCain Foods Limited

Acted for McCain Foods Limited in its \$70-million acquisition of Hillspring Farms Ltd., a Canadian farmer of potatoes, through a quick-flip sale in a receivership.

RECOGNITIONS

Chambers Global: The World's Leading Lawyers for Business—
Competition/Antitrust

Chambers Canada: Canada's Leading Lawyers for Business—
Competition/Antitrust

GCR 100 Canada: A Guide to the World's Leading Competition Law and
*Economics Practices—*Competition and Foreign Investment Review

*The Canadian Legal Lexpert Directory—*Competition Law

*The Best Lawyers in Canada—*Advertising and Marketing Law; Competition and
Antitrust Law

Who's Who Legal: Thought Leaders; Who's Who Legal: Competition; Who's Who
*Legal: Canada—*Competition; *Who's Who Legal: Foreign Investment Control—*
Foreign Investment Control

Expert Guides—Competition and Antitrust

INSIGHTS

Interview, *Global Competition Review*, "Canada fortifies investment screening
framework amid escalating trade tensions"
Mar. 06, 2025

Main Developments in Competition Law and Policy 2024 – Canada, co-author
Feb. 25, 2025

Labour Markets and the Canadian *Competition Act*, co-author
Feb. 25, 2025

Interview, *Global Competition Review*, "Canadian investment screening

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challenge expected to spark rethink”
Feb. 25, 2025

Greenwashing in Canada: What You Need to Know About the New Provisions, Initial Guidance, and the Ongoing Public Consultation, co-author
Feb. 04, 2025

Interview, *Global Competition Review*, “TikTok’s Canadian national security challenge spotlights procedural fairness issue”
Dec. 13, 2024

Interview, *Global Competition Review*, “Annual report signals mistrust of commitments in Canadian foreign investment probes”
Dec. 09, 2024

Merger Control Laws and Regulations Canada 2025, co-author
Dec. 04, 2024

To file or not to file: Hamlet meets Canada’s national security regime, co-author
Dec. 01, 2024

Interview, *Global Competition Review*, “Canada Escapes Jurisdiction Challenge After Conditional Clearance”
Nov. 08, 2024

EDUCATION

Osgoode Hall Law School, LLB, 1987
McGill University, BA, 1984

PROFESSIONAL AFFILIATIONS

American Bar Association
Canadian Bar Association

COMMUNITY INVOLVEMENT

American Bar Association, Section of Antitrust Law, Trade, Sports and Professional Associations Committee, former vice-chair
American Bar Association, Section of International Law, International Antitrust law Committee, former co-chair
Avenue Road Hockey Association
Camp Massad of Québec
Israel Guide Dog Centre for the Blind

TEACHING ENGAGEMENTS

Mark was a co-lecturer for Federated Press’s 5th Negotiating and Drafting International Business Agreements course and the Conducting Regulatory Investigations course.