



Elise Beauregard

Partner

Office

Montréal

Tel

514.841.6471

Email

ebeauregard@dwvpv.com

Expertise

Mergers and Acquisitions
Private Equity
Commercial Real Estate

Bar Admissions

Québec, 2009

Elise is an insightful practitioner who provides clients with creative solutions for their complex business matters – whether structuring a private equity fund or leading an M&A transaction.

She advises on intricate and high-profile cross-border and domestic investments, mergers and acquisitions and financing transactions for a wide variety of clients, including private equity and venture capital funds, and private and public companies. She has experience in investment fund formation, secondary market transactions, joint ventures and other complex investment structures. Clients in a broad range of industries – including retail, clean tech, aviation and aerospace, real estate and infrastructure – turn to Elise for her versatility and her commitment to excellence.

In 2014, Elise was seconded for two months to the legal department of one of Canada's largest pension funds, where she acted on infrastructure and commercial real estate investments. And in 2018, she was seconded to the Canadian legal department of a multinational operator of convenience stores.

Elise is involved in several Montréal arts and business exchange initiatives, including as an active participant in the Mécènes investis pour les arts program.

REPRESENTATIVE WORK

Umicore SA

Acted for Umicore SA/NV, a circular materials technology company headquartered in Belgium, in the development and construction of a first-of-its kind EV battery materials manufacturing plant in Loyalist Township, Ontario, that will be 100% fuelled by renewable energy from the start of production.

The Canada Life Assurance Company

Acted for The Canada Life Assurance Company in the establishment of credit facilities to finance the operations of Intragas Limited Partnership.

Alimentation Couche-Tard Inc.

Acted for Alimentation Couche-Tard Inc. both in its acquisition of Cape D'Or Holdings Limited and Barrington Terminals Limited, which operate an independent convenience store and fuel network in Atlantic Canada under the Esso, Wilsons Gas Stops and Go! Store brands, and in connection with obtaining the Canadian Competition Bureau's approval for the transaction. Also acted for Alimentation Couche-Tard Inc. in the divestiture of 52 retail and fuel locations to Harnois Énergies.

EcoPro BM

Acting for Korea-based EcoPro BM in its C\$1.2-billion joint venture with Ford and SK On to build a cathode manufacturing facility to produce electric vehicle (EVs) battery materials in Bécancour, Quebec.

Birch Hill Equity Partners

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Acted for Birch Hill Equity Partners in its joint acquisition (and related financing) with Investissement Québec of Québec-based Polycor Inc., the largest quarrier of natural stone in the world.

Cominar REIT

Acted for Cominar REIT, one of Canada's largest diversified real estate investment trusts and the largest commercial property owner in Québec, in its C\$5.7-billion sale to Iris Acquisition II LP, which is an entity created by a consortium led by Candere Real Estate Property Inc., one of Canada's largest privately held real estate companies.

Cogir Immobilier

Acted for Cogir in the establishment of Cogir Real Estate Investment Fund, its new open-ended real estate investment fund, and the first capital raise thereunder.

Canada Infrastructure Bank

Acted for Canada Infrastructure Bank in connection with its first zero-emission bus ("ZEBs") investment in the province of Québec, involving a \$15 million credit facility arrangement in favour of Autobus Groupe Séguin Inc. to support its purchase of up to 131 ZEBs.

Investissement Québec, Fondation, Teralys and Fonds de solidarité (FTQ)

Acted for Fondation, Investissement Québec, Teralys and Fonds de solidarité (FTQ) as institutional investors in their investment in a venture capital fund designed to support Québec companies that rely on innovation to succeed in global markets.

Montoni Group

Acted for Montoni Group in its acquisition from and leaseback to Grass Valley Canada Partner ULC, as well as its partnership with Nicola Value Add Real Estate Limited Partnership and financing of an industrial property located at 3499 Douglas-B.Florensi Street, Montréal.

RECOGNITIONS

The Canadian Legal Expert Directory—Investment Funds & Asset Management; Private Equity

The Best Lawyers in Canada—Leveraged Buyouts and Private Equity Law; Mergers and Acquisitions Law; Project Finance Law

INSIGHTS

Instructor, John-Molson School of Business and IDU Institut de développement immobilier, Real Estate Management Certification Course, 'Real Estate Law'; Montréal, QC; February 25-26, 2022
Feb. 25, 2022

Réseau Capital, Sustainable Investment Series, "ESG: Regulation and Fiduciary Responsibility"; Webinar
July 12, 2021

DAVIES

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Instructor, John-Molson School of Business and IDU Institut de développement immobilier, Real Estate Management Certification Course, 'Real Estate Law';
Montréal, QC; June 12-13, 2021

June 13, 2021

Greenhouse Gas Emissions: Important Provincial Initiatives

July 06, 2015

EDUCATION

Université Laval, LLB (International Profile), 2007

BOARD MEMBERSHIPS

Réseau Capital, Nouvelle Génération Committee, co-chair

COMMUNITY INVOLVEMENT

Mécènes investis pour les Arts Program