

Retail

Retailers share a passion for connecting with consumers in innovative ways and leveraging technology and analytics in pursuit of new opportunities. We help you unlock value and navigate the challenges en route to a winning position.

Whether making strategic acquisitions, expanding geographic footprint or investing in new digital business models, retailers and retail property owners across Canada and the U.S. rely on our team for support. Combining deep sector knowledge with broad legal expertise, we help you tackle both emerging opportunities and day-to-day operational challenges as we tailor solutions that go beyond the obvious.

Our experience spans the spectrum of retail business challenges, from financing, going-public and tax strategies to commercial contracts, mergers and acquisitions, reorganizations, trademark matters, cybersecurity and French-language requirements.

If your retail business faces a legal dispute – whether around employment law, product liability, data breaches or competition investigations – we assemble the right team of industry-leading experts to resolve your case with agility and speed.

REPRESENTATIVE WORK

RelationShop Inc.

Acted as Canadian counsel for RelationShop Inc. in its acquisition of all of the issued and outstanding shares of Mercatus Technologies, a leading provider of eCommerce solutions for regional grocers and independents.

The Body Shop Canada Limited

Acting for The Body Shop Canada Limited Inc. with its restructuring under the *Bankruptcy and Insolvency Act*, which include liquidating 33 stores across Canada.

Groupe Legault / JE Mondou Ltée

Acted for Legault Group in its joint venture with Groupe Montoni relating to the construction of a nearly 400,000 square feet automated distribution centre as part of the final phase of the Mascouche CentrOparc business district. The facility, which represents an investment of over \$90 million, will be owned equally by the partners and will be used to service the Mondou chain of pet supply stores.

Basic Resources, Inc.

Acted for Basic Resources, Inc. in its US\$160-million acquisition of the Warners, Olga and True & Co businesses from the fashion conglomerate PVH Corp.

DAVIES

Alimentation Couche-Tard Inc.

Acted for Alimentation Couche-Tard Inc. both in its acquisition of Cape D'Or Holdings Limited and Barrington Terminals Limited, which operate an independent convenience store and fuel network in Atlantic Canada under the Esso, Wilsons Gas Stops and Go! Store brands, and in connection with obtaining the Canadian Competition Bureau's approval for the transaction. Also acted for Alimentation Couche-Tard Inc. in the divestiture of 52 retail and fuel locations to Harnois Énergies.