



Zain Rizvi

Partner

Office

Toronto

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416.367.7472

Email

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Expertise

Mergers and Acquisitions
Capital Markets and Securities
Corporate
Technology
Venture Capital and Growth
Companies

Bar Admissions

Ontario, 2013

Zain brings a creative and pragmatic approach to his clients' most critical corporate, securities and technology matters.

Clients of all sizes trust Zain to provide responsive, incisive and business-oriented counsel on a broad range of commercial, regulatory and technology matters. Zain regularly assists U.S. and Canadian-based companies and investors in the technology sector and other growth industries in navigating a range of significant corporate transactions, including public and private mergers and acquisitions, venture capital financings and other transformative business transactions. He also advises emerging and growth stage companies throughout the business life cycle, from formation and governance matters through to strategic partnerships and exit opportunities. Zain is sought after for his broad expertise in areas of relevance for technology companies, including in privacy, cybersecurity, blockchain and financial regulatory matters.

REPRESENTATIVE WORK

RLH Equity Partners

Acted as Canadian counsel to RLH Equity Partners, in its acquisition of Red Clay Consulting, an Atlanta based business focused on providing software platforms using Oracle Utilities applications.

Bruker Corporation

Acted for Bruker Corporation in its acquisition of Tornado Spectral Systems Inc., a company that provides chemical analysis and measurement systems for Raman spectroscopy primarily used in pharmaceutical, petrochemical, and biotechnology applications.

Terminal Technologies Inc.

Acted for Terminal Technologies, Inc., a trucking telematics integration startup, in raising its C\$4.2-million seed round, led by Golden Ventures and featuring Y Combinator.

Industrial and Financial Systems AB

Acted for Industrial and Financial Systems AB in its acquisition of Poka Inc., a Québec-based provider of connected worker platform software.

MacKinnon, Bennett & Co. and Idealist Capital

Acted for co-investors MacKinnon, Bennett & Co. and Idealist Capital in their growth capital equity investment in XNRGY Climate Systems, a leader in the design and manufacturing of energy efficient commercial HVAC systems.

Canaccord Genuity Group Inc.

Acted for the special committee of the board of directors of Canaccord Genuity Group Inc. in connection with management's proposed takeover bid for the common shares of Canaccord.

Cookin

DAVIES

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Acted for Cookin, a digital marketplace for home chefs, in securing \$17-million in growth financing from an investor consortium led by Relay Ventures.

WideOrbit Inc.

Acted for WideOrbit, Inc., a California-based media vertical software provider, in its sale to Constellation Software Inc. and its subsidiary Lumine Group Inc., and the related spin-out of the combined Lumine Group Inc. as a new public company listed on the TSX-V.

Tegus

Acted for Tegus, a leading research platform for investors, with its acquisition of Canalyst, a provider of data and analytics on listed companies.

Block Inc.

Acted for Block Inc., a U.S. fintech company, in its C\$3-million investment in Indigenous Growth Fund, a government-backed loan fund for Indigenous entrepreneurs.

RECOGNITIONS

Chambers Canada: Canada's Leading Lawyers for Business—Startups & Emerging Companies

INSIGHTS

Technology M&A 2024, Canada chapter, co-author
Oct. 31, 2023

Filling the Gap: Scope of Canadian Anti-Money Laundering Laws Expanded
June 07, 2022

Following the Money: *Emergencies Act* Invoked to Expand Anti-Money Laundering Rules
Feb. 17, 2022

Canadian Securities Regulators Adopt Harmonized Crowdfunding Rules to Promote Access to Capital for Startups
Sept. 21, 2021

Ignore at Your Own Risk: OSC Accuses Crypto Exchange Poloniex of Disregarding Securities Laws
June 04, 2021

Modernizing Canada's Retail Payments Ecosystem: Draft *Retail Payments Activities Act* Introduced
June 01, 2021

Time to Talk: CSA Threatens Enforcement Against Unregistered Crypto Trading Platforms
Apr. 15, 2021

Whose Liability Is It Anyway? CRTC Issues New Guidance Regarding Liability for Aiding or Inducing CASL Non-Compliance
Nov. 12, 2018

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Obey or Pay: OSC Warns Off-Shore, Unregistered Trading Platforms Offering Securities to Ontario Investors

Oct. 15, 2018

CSA Offers Tips for Token Offerings: Direction or Deterrence?

June 28, 2018

EDUCATION

Osgoode Hall Law School, JD, 2012

York University, BA (Hons) (Law & Society), 2009

TEACHING ENGAGEMENTS

Zain was formerly an adjunct professor for the University of Toronto's Global Professional Master of Laws program in Innovation, Law and Technology, and is a frequent speaker on topics impacting technology companies.